# EDWIN NG

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### **Technical Skills**

Programming Languages: Python, R, C++, PySpark, bash, HIVE, MS SQL, C#, Java, HTML, CSS

Libraries & Software: PyTorch, TensorFlow, PyStan, Pyro, PyMC3, Tableau, R-Shiny

Statistics & Machine Learning: Bayesian statistics, marketing and sales models, multi-armed bandit, forecasting, AutoML, LSTM, RNN, CNN, gradient boosting, random forest LTV models, causal inference, experimentation analysis and design, optimization

Engineering: Docker, Git, TravisCI, Jenkins, Hadoop, AWS, Linux

## Experience

#### Grocery Science @ Amazon.com Inc

San Francisco, CA

Senior Applied Scientist

May 2022 - Present

- Scope out my team tasks as the first and most senior scientist of the team by collaborating with PMs and Eng Managers
- Help team develop the right vision and mission, continuous communication system such as JIRA ticket system and team wiki
- Facilitate ASIN level forecast innovation and inventory planning in various stages such as scoping, modeling, data pipelines, productionization and stakeholders communication
- Host talks and workshops at team-level and org-level on topics such as productionizing scalable forecast, multivariate state-space forecast models, ensemble methods in forecasting and forecasting with casual components etc.

# Uber Technologies Inc

San Francisco, CA

Manager II, Applied Science

March 2021 - Apr 2022

- Manage a team of applied scientists to support centralized and scalable data-driven solutions for marketing measurement and growth strategy in various lines of business including drivers, riders, eaters, couriers and restaurants etc.
- Run and grow a team of scientists including setting right vision and mission, mentorship, knowledge hub, sharing sessions, trust building etc.
- Encourage production-level code within marketing science org such as code review and documentation guidance, unit-tests and best-practices discussion with invited speakers
- Host and speak in team-level and company-level talks, workshops and training sessions
- Collaborate with HRs on strategies of hiring and team-building
- Lead scalable customers value (deep-learning) forecast platform as the pillar of return on advertisement spending (ROAS)
- Lead multi-touch attribution (MTA) models to provide impression level actionable insights
- Lead city level channels mixed hierarchical-forecasting models to provide cross-channels optimization strategy
- Lead centralized market level test platform for experimentation design and causal inference analysis using synthetic controls and interrupted time-series techniques
- Lead a time-series modeling platform and package as a general service to support projects such as infrastructure planning, fraud detection and budget planning in operations
- Collaborate with ops and marketers in advertisement bidding algorithms, budget optimization and performance reporting
- Collaborate with engineers to automate machine learning products with version control, monitoring system, data pipelines and dashboards
- Support uplift modeling to drive incremental gross-booking through intelligent targeting
- Support dynamic creatives on digital advertising display optimization through continuous Bayesian multi-arm bandit framework

Senior Applied Scientist I / TLM

Jan 2019 - March 2021

Applied Scientist I, II

Jan 2017 - Dec 2018

# Ten-X.com (formerly Auction.com)

Mar 2015 - Dec 2016

Belmont, CA

Data Scientist

- Improved daily emails open rate by 50% with tree-based uplift model and look-alike algorithm
- Created a predictive model for residential properties valuation to enhance UX
- Designed A/B test for user experience/auction system experimentations

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• Built and maintained pipelines and dashboard to monitor auctions performance and predictive models health

## PayPal Holdings, Inc.

San Jose, CA

Data Scientist

Mar 2014 - Mar 2015

- Provided analytics and modeling (random forest) for user acquisitions strategy
- Developed time-series model synthetic control to quantify impact from policy changes in different markets
- Automated pipelines and dashboard tracking PayPal Digital Gift-card(PPDG) store daily performance which generated 5 million plus annual revenue
- Led offshore team daily to provide various analytics for CRM campaigns over 50M+ active users

# Tanius Technology, LLC.

Alamo, CA

Quantitative Developer

Jan 2013 - Feb 2014

#### Education

### University of California, Los Angeles

M.S. in StatisticsMar 2013M.S. in Financial EngineeringJan 2010B.S. in Mathematics, Economics and Minor in StatisticsJan 2009

#### External Influence

## **Open-Source Projects**

• A python package for Object-Oriented Bayesian Time-Series Models https://github.com/uber/orbit Oct 2020 - Present

 Rlgt: Bayesian Exponential Smoothing Models with Trend Modifications https://cran.r-project.org/web/packages/Rlgt Jan 2019 - Present

### Public Speech

• KDD 2021, AdKDD "Bayesian Time Varying Coefficient Model with Applications to Marketing Mix Modeling" Aug 2021 https://www.adkdd.org/2021-papers-and-talks

 The 41st ISF – "Orbit - An Object-Oriented Python Package for Time-Series Models" https://isf.forecasters.org  $Jul \ 2021$ 

 San Diego State University, MKTG 480 - Marketing Analytics – "Marketing Science Overview @Uber" https://youtu.be/tHDgdcy8LVA Dec 2020

 The 40th International Symposium on Forecasting (ISF) – "Probabilistic Forecasting applications in Uber" https://youtu.be/LXDpq\_iwcWY Oct 2020

• StanCon – "Orbit: Probabilistic Forecast with Exponential Smoothing" https://mc-stan.org/events/stancon2020/ Aug 2020

#### **Publications**

- Ng, Wang and Dai. "Bayesian Time Varying Coefficient Model with Applications to Marketing Mix Modeling" arXiv preprint arXiv:2106.03322 (2021)
- Ng, Wang, Chen, Yang and Smyl. "Orbit: Probabilistic Forecast with Exponential Smoothing" arXiv preprint arXiv:2004.08492 (2020)

#### Other Achievements

• Uber Eng Blog: Introducing Orbit, An Open Source Package for Time Series Inference and Forecasting https://eng.uber.com/orbit/

May 2021

• Top 10% (Bronze Medal) with Team "CEZ" in M5 Forecasting - Accuracy https://www.kaggle.com/c/m5-forecasting-accuracy

Aug 2020

• Patent: Recommendation System Associated With an Online Market Place (Filed) AUCT.P040: 504360126

May 2017